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Question Paper Code	13792
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**MBA - DEGREE EXAMINATIONS, APRIL / MAY 2025**

Second Semester

**Master of Business Administration**

**20MBT206 - BUSINESS RESEARCH METHODS**

Regulations - 2020

Duration: 3 Hours

Max. Marks: 100

**PART - A (10 × 2 = 20 Marks)**

Answer ALL Questions

	<i>Marks</i>	<i>K- Level</i>	<i>CO</i>
1. Infer the Nature of a Descriptive Research.	2	K1	CO1
2. Specify any Two Key Characteristics of Research Objective.	2	K2	CO1
3. Predict the Strategies to increase the Internal Validity of a Research.	2	K1	CO2
4. Give an example of a Research Question using Nominal Scale.	2	K1	CO2
5. Name any Two sources of Secondary Data in Research.	2	K2	CO3
6. Define Sampling.	2	K1	CO3
7. What is Survey Coding?	2	K1	CO4
8. Show the Purpose of Cluster Analysis in Research.	2	K2	CO4
9. How important is Impact factor for a Journal?	2	K2	CO5
10. Cite an example of Paraphrasing Plagiarism.	2	K1	CO5

**PART - B (5 × 13 = 65 Marks)**

Answer ALL Questions

11. a) (i) Illustrate the Steps involved in Research Process.	8	K2	CO1
(ii) Interpret the Characteristics of a Good Research.	5	K2	CO1

**OR**

b) (i) Estimate the Criteria for Selecting a Research Problem.	8	K2	CO1
(ii) Describe the Role and Importance of Theory in Research.	5	K2	CO1

12. a) Categorize the Types of Research Design with suitable examples.	13	K4	CO2
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**OR**

b) Evaluate the Methods of measuring Validity and Reliability of an Instrument.	13	K4	CO2
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13. a) Critically appraise the different Methods of Data Collection based on their suitability to different Research Design.	13	K5	CO3
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**OR**

*K1 – Remember; K2 – Understand; K3 – Apply; K4 – Analyze; K5 – Evaluate; K6 – Create*

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- b) Assess the different Techniques of Probability and Non Probability Sampling with example. 13 K5 CO3

14. a) (i) Classify the Types of Data Editing in Research. 7 K4 CO4  
(ii) Predict the Problems in Research Data Processing. 6 K2 CO4

**OR**

- b) (i) Discuss the Application of Statistical Software for Data Analysis in Research. 7 K4 CO4  
(ii) List the Bivariate and Multivariate Analysis Tools used in Research. 6 K2 CO4

15. a) Discuss the Criteria for a Good Research Report and Elaborate the Contents of a Research Report. 13 K4 CO5

**OR**

- b) Inspect the Ethical Issues in Research Publication and Illustrate the Layout of a Research Paper. 13 K4 CO5

**PART - C (1 × 15 = 15 Marks)**  
**(Compulsory)**

16. a) (i) “Variables play a crucial role in Research by serving as the Building Blocks for understanding and explaining Relationships and Phenomena.”-Defend and Classify the Types of Variables. 10 K5 CO2  
(ii) Illustrate the Steps to Formulate a Hypothesis. 5 K3 CO1